



In particular, we had new potential customers at our stand, from Germany but also from Asia and the US. The timing of the Spielwarenmesse is perfect for us. We find the trade fair to be a valuable platform for maintaining relationships with our customers and making new contacts. Thanks to the adjacent stands having a similar customer base to us, we generate further synergies.

**CUBORO AG** 

Sebastian Etter, CEO

World's largest offering of wooden toys and toys made from natural materials

258

**EXHIBITORS** 

35

**COUNTRIES** 

16,000 m<sup>2</sup>

**EXHIBITION SPACE** 

Figures valid for the Spielwarenmesse 2024

WOODEN TOYS, **TOYS MADE FROM NATURAL MATERIALS**  YOUR CONTACT Natalia Kalberlah Tel. +49 911 99813-60

n.kalberlah@spielwarenmesse.de



# **YOUR**

## **PARTICIPATION OPTIONS**

Choose from two options:

#### 1. INDIVIDUAL SPACE



**ROW STAND** 1 side open





**CORNER STAND** 2 sides open

265 €/m<sup>2</sup>



**HEAD STAND** 3 sides open

286 €/m<sup>2</sup>



**BLOCK STAND** 

4 sides open

290 €/m<sup>2</sup>

#### **YOUR COSTS**

Space price (requested number of m<sup>2</sup>)

- + Media package with comprehensive services 750 €
- + AUMA fee 0.60 €/m<sup>2</sup>
- + Waste disposal fee 4.95 €/m<sup>2</sup>

#### REGISTRATION

Register conveniently online at

www.spielwarenmesse.de/en/exhibit/application/



#### 2. COMPLETE PACKAGE - NEW EXHIBITOR PACKAGE

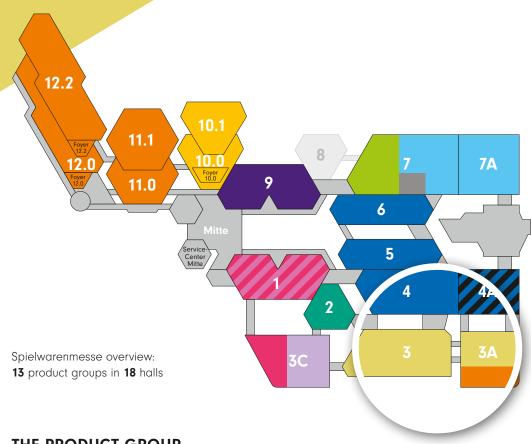
With the **New Exhibitor Package**, we offer a complete solution for anyone exhibiting at Spielwarenmesse for the first time. You get all you need for a successful trade fair: we've thought of everything, from the stand space, stand construction and power supply through to various marketing options. Let us take care of it all for you.

- Freely selectable stand size of between 9 and 20 m<sup>2</sup>
- Stand construction, basic equipment and power supply included
- All media package services, AUMA and waste disposal fees included

The registration fee is 400 €. This is deducted in full from the participation fee following review and on approval. It is refunded in the case of non-approval.

#### **FAIR CALCULATOR**





### THE PRODUCT GROUP

- Consistently high visitor interest and continuous satisfaction thanks to a wide range of suppliers - from small craft businesses to international market leaders
- The only international trade fair in the toy sector that has a specialized exhibition area for this product group
- · Wooden toys and toys made from natural materials meet the demand for ecologically responsible products

#### THE VISITORS

- Toy retailers
- Gift shops, promotional items trade
- Furniture stores, retailers of decorations
- Drugstores, supermarkets, department stores
- Food retailers, discounters
- Mail order businesses, online shops
- Social and public institutions, nursery/school outfitters

#### **WOODEN TOYS AND ARTICLES**

- Wooden baby and infant items
- Play shops and accessories
- · Games and accessories
- Wooden decorations
- Wooden construction sets
- · Wooden building blocks
- Wooden puzzles
- · Wooden furniture
- Kendama
- Outdoor wooden play furniture
- Wooden vehicles
- Riding and rocking horses
- Educational wooden toys
- Therapy toys
- Wooden mobiles
- Wooden musical instruments
- Children's furnishings
- · Nursery and school equipment
- Wooden animals and figures
- Spinning tops
- Other wooden toys and articles



### **TOYS MADE FROM NATURAL MATERIALS**

- Toys made from card and cardboard
- Toys made from cork
- Toys made from other natural materials

#### **CRAFTWORKS**

- Handcrafted toys
- Erzgebirge folk art
- Porcelain and ceramic articles
- Glass and crystal articles
- Metal articles
- Carvings
- Music boxes

Licensed products, sustainable products and products for people with special needs

